

Good Day Team,

First things first....

Pray all are doing well at mid-week....coming off of BeTheOne day...let's keep BeTheOne as every day.

Ok to the numbers....

My immediate attention in numbers this week takes me to our overall numbers - we are **1724** less than where we were last year at this reporting time.

It must be due to the 'Ground Hog'

I know it, Right?

Just say it, Tell me...that's why our numbers are lower...

GroundHog saw his shadow and we are in for longer winter days and everyone is getting a bit sluggish, Right? That's got to be it.

Well....That's ok...we are NOT going to allow Punxsutawney Phil steal our Membership Joy....



Several departments are higher, several departments are lower, everyone please take a very close look into this report as well - I cannot stress the importance of knowing and understanding where your department sits in comparison to the year prior...please work with your Division Chair if you need additional understanding.

This week in Lights are the following Departments achieving 85% or higher

Welcome to the 85% Achieved Club:

Department of Arizona 86.44%

Department of Ohio 85.77%

Several Departments are Very close to their 85% Goal...Today we are **38 Days** to our Goal date of March 15th. I'm positive next week numbers will result in additional departments crossing into the alumanes.

85% Alumnae Departments achieved prior to this report date

Department of Hawaii

Department of Florida

Department of Maryland

Leading the way this week is the **Western Division** led by division chair, Maureen O'Brien Sacco and the Membership Fire elements of the division.

In the coming weeks...I can see the division's standings will be back and forth between all (5), as they are all by margins of each other....Great Work Team....

Keep up the Awesome work to ALL Department Chairs.

🔥 **Western Division - 81.48%** up from 80.04%

👤 **Central Division - 81.23%** up from 80.12%

🌐 **Southern Division - 80.83%** up from 78.98%

🌟 **Northwestern Division - 79.74%** up from 78.83%

💧 **Eastern Division - 79.43%** up from 77.51%

In light of Punxsutawney Phil 'Groundhog' trying to steal our Membership Joy, let's focus on this quote for the week from Eckart Tolle until we meet again. We Got This!!!

"The past has no power over the present moment" Eckart Tolle

Blessings to All.

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A Community of Volunteers Serving Veterans, Military, and their Families

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