

Happy Wednesday Team,

Do you remember playing 'Musical Chairs' when you were younger?
You know the game.....there is one less chair for the number of children (or people)

the music plays....

the music stops....

you race for a seat...

you fall off a seat...LOL...

a seat is removed, the game repeats....



The game was so much fun...the anticipation to see who would be left to take the last chair or who would be the last few individuals remaining battling it out for those final chairs left in the 'game'; this was exciting and fun.

I see the musical chair game playing out as we fast approach the Department goals and the National rank seating for Tampa, I am envisioning the Department rankings as we chase the Department 85% and soon the 95%, 100%, 102% goals and beyond.....

The Musical chair game may not be the exact concept - however you all get the picture...everyone wants a seat in Tampa 'First'. *Seating at the National Convention is based on each department's percentage of their 2025 from highest to lowest.....let's chase those percentages early, therefore grabbing your Department Chair 'First' in the game before others.*

Ok, ok - Pause for effect... **Department of Hawaii**...we see you shining like a bright star, with 106.09% 'planted' down front in Tampa....Great work!!!

Now for this week in numbers...

Departments crossing into the **80%** this week, ***Congratulations!!!!***
Florida, California, New Jersey, New Hampshire

Watch Facebook for the map tracker...posting soon.


Special shout out to the following Departments for reaching 85% goal: Department of Florida 85.41%

New Division Leader....

🔥 Western Division - 78.36% up from 76.45%
Hawaii 106.09%, Arizona 83.04%, California 80.42%

🌊 Central Division - 78.00% up from 76.38%
Ohio 82.98%, Iowa 82.54%, Wisconsin 81.40%

 **Northwestern Division - 77.80%** up from 76.71%

 **Southern Division - 77.33%** up from 75.76%

Florida 85.41%

 **Eastern Division - 75.13%** up from 73.52%

Maryland 82.91%, New Jersey 81.33%, New Hampshire 80.87%, Delaware 80.86%

Please keep close watch to where your Department was last year at this time...what a great guide and benchmark to inspire, motivate and get you back on track....there are quite a few much much lower than where you were at this time last year....Your team is here to support!!!

To the special guests who will be attending the 2nd Quarterly zoom, the 2024-2025 Membership Team we look forward to seeing and chatting with you all later today, see you soon!!!

I wanted to share the attached - shared by Kristen Hensley, Membership Char from the Department of Kansas in regards to 'Elevator Speeches', thank you Kristen for sharing...we look forward to chatting with you later today.

Until we talk again.

Blessings to all.

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